

BARRA



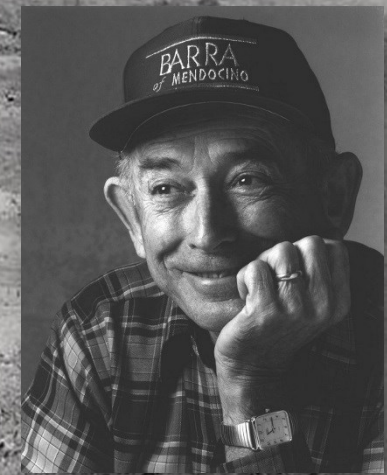
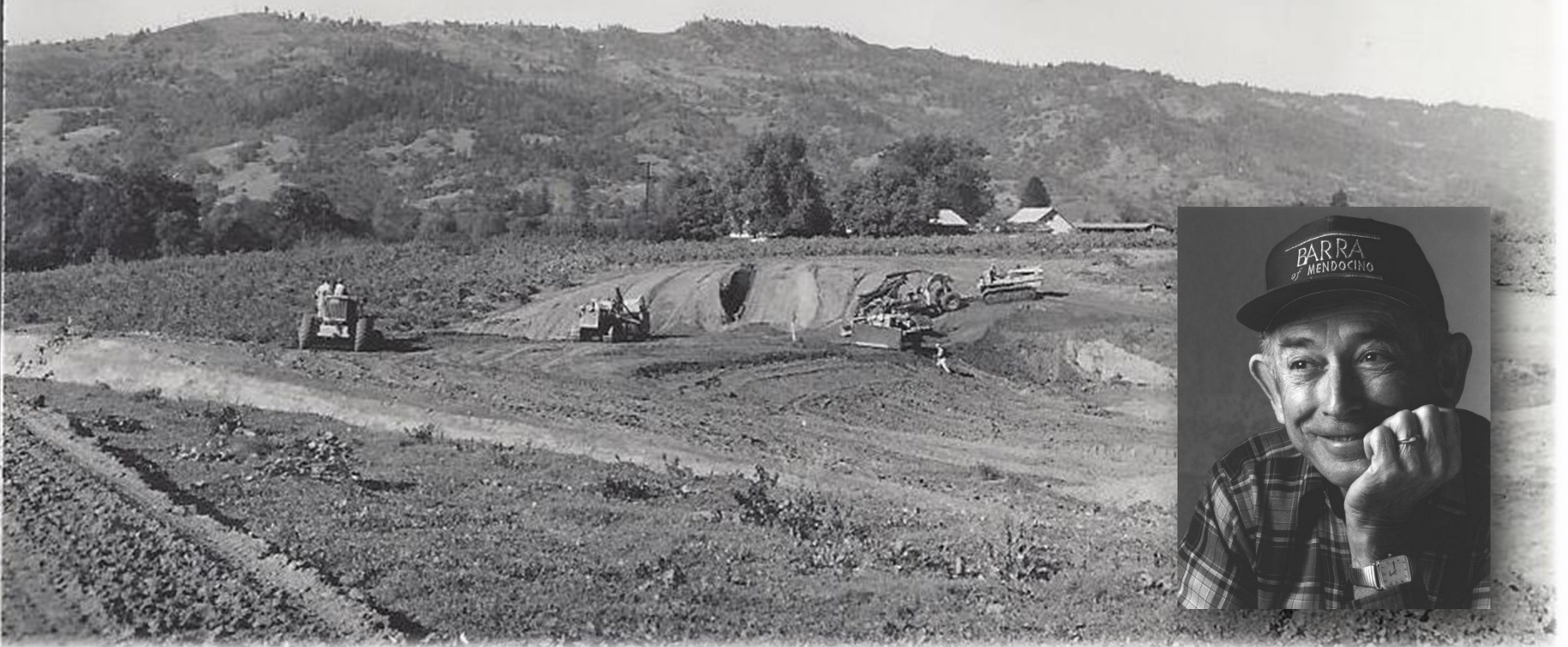
GIRASOLE

Electronic Press Kit 2024

BARRA OF MENDOCINO  
BARRA • GIRASOLE

<b>Proprietor:</b>	Martha Barra	<b>Brands:</b>	Barra, Girasole Vineyards
<b>Established:</b>	1955	<b>Varietals farmed:</b>	Chardonnay, Pinot Blanc, Muscat Canelli, Pinot Noir, Sangiovese, Zinfandel, Cabernet Sauvignon, Merlot, Petite Sirah
<b>Tasting room contact:</b>	7051 N. State Street Redwood Valley, CA 95470 Ph: 707.485.0322	<b>Certifications:</b>	California Certified Organic Farmers
<b>Business contact:</b>	PO Box 196 Redwood Valley, CA 95470 707.485.8771 info@barraofmendocino.com	<b>Wines by brand:</b>	<u>Barra</u> : Chardonnay Pinot Noir, Zinfandel, Cabernet Sauvignon, Petite Sirah, Bella Dolce Dessert Wine
<b>Head Winemaker:</b>	Randy Meyer	<u>Girasole Vineyards</u> : Moscato, Pinot Blanc, Chardonnay, Rosé, Sangiovese, Pinot Noir, Zinfandel, Cabernet Sauvignon, Charlie's Blend	
<b>Vineyard Manager:</b>	Roberto Gonzalez		
<b>Sales &amp; Marketing Contact:</b>	Shelley Maly (Martha's daughter)		
<b>Finance &amp; Operations:</b>	Shawn Harmon (Martha's son)		
<b>Custom crush facility:</b>	Redwood Valley Cellars 2.8 million gallon custom crush	<b>Olive orchards:</b>	200 Leccino, Frantoio and Arbequina olive trees located on Bella Collina hilltop vineyard
<b>Acres owned:</b>	350 acres in Mendocino County		

Charlie Barra was born in Calpella, CA (just 5 miles north of Ukiah) in 1926 to Italian immigrants Marie Rovera and Antonio Barra. Descendants of Piedmont, Italy, both the Rovera and Barra families worked in the vineyards of Italy spanning as far back as the mid 1800s. In 1955 Charlie purchased Redwood Valley Vineyards, 175 acres of vineyard located at the headwaters of the Russian River, nestled at the base of rolling foothills. Over the next 65 years, the Barra family continued to purchase prime real estate in the Mendocino County appellation and now farms over 350 acres of organic vineyards. Charlie passed away in June of 2019. Today, Charlie's wife Martha, and her children Shelley and Shawn, continue to champion Charlie's vision of growing premium wine grapes and providing consumers with wines that are both approachable and affordable.



2-5766-7

Expansive, diverse, and  
off the beaten path...



## REDWOOD VALLEY, CA

Tucked away in the most northern part of the Mendocino County grape growing region lies a unique appellation, distinguished from other appellations by its geographical elements, weather patterns, but most importantly by the people who farm grapes in this micro-region. Italian and Greek immigrants were the first grape growers to establish vineyards in the late 1880s. They sought out the benchlands above the headwaters of the Russian River where the soils were well-drained, the climate permitted the grapes to mature, but was still cool enough to allow the grapes to ripen slowly to enhance the deep, rich flavors.



## **REDWOOD VALLEY VINEYARDS** Redwood Valley, CA

- Original home ranch planted in 1955
- 264 total acres
- 820 feet in elevation with Pinnobie & Redvine soils
- Water drawn from 6 man-made ponds for drip irrigation in the summer and overhead frost protection in the spring
- Chardonnay / Pinot Blanc / Muscat Canelli / Pinot Noir / Sangiovese / Zinfandel / Merlot / Petite Sirah / Cabernet Sauvignon
- CCOF certified in 1989



## **BELLA COLLINA VINEYARDS** Ukiah, CA

- First planted by Barra family in 2000
- 27 total acres
- 1100 feet in elevation with Pinnobie soils
- Deficit irrigation. Available water drawn from man-made pond or holding tanks depending on rainfall
- No frost protection needed due to elevation
- Petite Sirah / Zinfandel
- 175 Leccino, Frantoio and Arbequina olive trees
- CCOF certified in 2001
- Bella Collina translates to “beautiful hillside” in Italian



## **TASTING ROOM VINEYARDS** Redwood Valley, CA

- 50 total acres
- 750 feet in elevation with Pinole & Talmage soils
- Water drawn from man-made pond for drip irrigation in the summer and overhead frost protection in the spring
- Pinot Noir / Cabernet
- CCOF certified in 2007
- Home to Redwood Valley Cellars, 2.8 million gallon CCOF certified custom crush facility

# ORGANIC GRAPE GROWING & WINES MADE WITH ORGANIC GRAPES

## *Defining The Terms*

On wine store shelves, when you seek out the organic wine section, you will most likely see a variety of seals/certifications on the wines (more domestic organic wines carry certifications than European wines, although many European vineyards have been farming without chemicals for centuries).

We have a proud history of having farmed our vineyards organically before there were even any certifications. We often are asked about the array of terms---“organic,” “natural,” “green” or “sustainable.” Do organically grown grapes produce organic wines? There are nuances which distinguish the terms “organic wine” and “wines made from organically grown grapes.” We add sulfites to our wines, but they must not exceed 99 ppm of sulfites. USDA organic wines have no added sulfites, only naturally occurring. That is the difference. This is only in the U.S. Ours qualify as organic in Europe. Term definitions can be found below and also can be found at <https://www.girasolevineyards.com/organic-education/defining-the-terms>:



**USDA Organic Seal:** When you see a wine carrying this seal, it tells you that no sulfites have been added during the winemaking process. While there are naturally occurring sulfites in all wines, wineries that apply this seal cannot add any sulfites to their wine. Additionally, for wines to carry this seal, both the vineyards where the grapes are grown and the winery facility where the wines are made, must be certified organic. These wines are, by USDA definition, organic wines.



**CCOF (California Certified Organic Farmers):** The CCOF is another certifying agency (accredited by the USDA) that requires that both the vineyards and the winery to be certified organic in order to carry their seal. In accordance with CCOF regulations, wineries that use the term “**Made With Organic Grapes**” on the front of their label must not exceed 99 ppm of sulfites. **Both BARRA and Girasole Vineyards wines carry the CCOF certification on their back labels.**



**Vegan wines:** In order for a wine to qualify for vegan status, there can be no use of animal products in the winemaking process (e.g. egg-whites or edible gelatins). Both organic and non-organic winemaking practices sometimes employ fining techniques (fining wine refers to the process of purifying the wine to remove or reduce any unwanted matter from the wines, and is also done to reduce astringency in red wines). All **Girasole wines are vegan friendly**, and depending on the vintage, most BARRA of Mendocino wines are as well.



**National Organic Program:** Created by the USDA, the National Organic Program is the governing body for all organic foods, including wine.



**Non-GMO wine:** GMO products (ingredients or processing aids) are not allowed in products labeled as organic/made with organic grapes. Because our wines are CCOF certified, they are therefore GMO-free.

**Sulfites:** Yeasts naturally produce sulfites during the fermentation process. Sulfites act as preservatives for wine, allowing for stability and longevity. The FDA allows traditional wines to contain up to 350 ppm of sulfites. Wines made with organic grapes, such as Girasole Vineyards and BARRA of Mendocino wines, must not exceed 99 ppm of sulfites.

**FOR MORE IN-DEPTH DETAILS REGARDING THE HISTORY OF ORGANIC WINE LABELING, PLEASE SEE [THIS 2012 ARTICLE BY DANA NIGRO](#)**



# CONVENTIONAL FARMING

# VS.

# ORGANIC FARMING

Pesticides, insecticides

.....

Chrysanthemum oil, stilet oil

Herbicides (Roundup)

.....

Use French hoe plow to remove grass, etc. from under vines

Commercial fertilizers

.....

Plant "Plow Down", an organic cover crop mixture of barley, Fava beans, peas, vetch, clover

Weed killers in ponds for algae

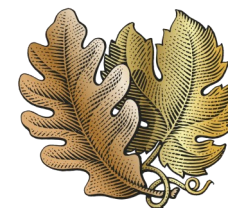
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None - use hand labor to rake off algae

End posts - creosote-soaked wood

.....

Cement (made on the ranch) or steel posts and stakes



## BARRA

<i>Varietal</i>	<i>SRP</i>	<i>Cases</i>
2023 Moscato	\$16.00	March '24
2022 Pinot Blanc	\$16.00	1,550
2023 Rosé	\$16.00	March '24
2022 Chardonnay	\$16.00	2,464
2022 Pinot Noir	\$18.00	2,710
2021 Sangiovese	\$18.00	880
2021 Zinfandel	\$18.00	675
2021 Cabernet Sauvignon	\$18.00	3,722
2021 Charlie's Blend	\$18.00	2,450

- Girasole Vineyards wines can be found in restaurants and retailers across numerous markets in the US
- All Girasole Vineyards wines are vegan friendly
- Wine closure is screw cap
- Girasole is pronounced "jeer-a-so-lay" and translates to sunflower in Italian.

<i>Varietal</i>	<i>SRP</i>	<i>Cases</i>
2022 Barra Reserve Chardonnay	\$24.00	983
2022 Barra Reserve Pinot Noir	\$26.00	996
2021 Barra Reserve Zinfandel	\$26.00	419
2021 Barra Reserve Cabernet Sauvignon	\$28.00	1,455
2020 BARRA of Mendocino Petite Sirah	\$28.00	392
2015 Bella Dolce Petite Sirah Dessert wine	\$32.00	<b>SOLD OUT</b>

- Distribution of Barra wines is primarily through the tasting room and website, with availability in a handful of markets including CA, CO, IN, IL, OK, FL, MO, NY/NJ, TX.
- Select Barra wines are vegan friendly
- Wine closure is Nomacorc. Using plant-based biopolymers derived from sugar cane, Nomacorc introduced the world's first zero carbon footprint cork in 2013.

All Barra and Girasole Vineyards wines are made from CCOF-certified organic grapes that are estate grown in Mendocino County, CA











Located in the heart of Mendocino County wine country, the BARRA of Mendocino Tasting Room & Event Center is located approximately 2 hours north of San Francisco, just off Highway 101 (\$10 per person tasting fee applies and is refunded with any wine purchase).

Set on 50 acres of beautiful organic vineyard surroundings planted with Cabernet Sauvignon, Zinfandel and Pinot Noir, the Barra winery is an architectural phenomenon that dates back to the 1970's. Originally the home to Weibel Champagne Cellars, the facility was designed to resemble an upside down champagne glass (also known as a coupe). The sprawling 5,000 square foot tasting room highlights 40 foot ceilings, a circular tasting bar, and indoor fountain.

Our tasting room also provides a stunning backdrop for special events including weddings, corporate gatherings, anniversary parties, and more. For more information, call us at 707.485.0322 or email [events@barraofmendocino.com](mailto:events@barraofmendocino.com).

### **The Chanterelle Wine Club**

If you've ever gone foraging for wild mushrooms, you can appreciate the similarities with grape farming. Success with either pursuit depends upon weather, soil, location, and experience.

Charlie Barra, who grew grapes for over 70 years in Mendocino County, was also a master mushroom forager. He began hunting mushrooms as a child in the 1930's with his family in the dense, damp forests of Mendocino County. In the spirit of Charlie's love of sharing fruits of the earth with friends and family, we invite you to join the BARRA of Mendocino Chanterelle Wine Club. 4/6/12 bottle options, with shipments 3x per year.



**Pictured left right:** Randy Meyer / Director of Winemaking , Martha Barra / Proprietor, Robert Gonzalez / Vineyard Manager, Shelley Maly (Martha's daughter) / Sales & Marketing, Shawn Harmon (Martha's son) / Finance & Operations



# MARTHA BARRA

Owner, Barra of Mendocino/Redwood Valley Cellars/Redwood Valley Vineyards

Martha's foray into the wine industry began in 1980 when she married Charlie Barra, a pioneer of organic grape growing in Mendocino County. Working side by side with Charlie for almost 40 years, Martha played a pivotal role in helping build the family wine business into what it is today; over 350 acres of certified organic vineyards, two wine brands, and a 2.8 million gallon custom crush facility. Early work experience in the field of law and real estate helped Martha acquire strong business acumen that was critical to the development of the Barra family's footprint in Mendocino County.

Often referred to as the "Other Martha", Martha Barra can give Ms. Stewart a run for her money when it comes to entertaining, cooking, decorating and most importantly, running a business! A driving force behind the creation of the Barra family wine brands (Barra and Girasole Vineyards) as well as an organic olive oil line, Martha's hard work, dedication and keen business sense have helped build global awareness of their family owned and farmed wines.

Martha currently spends most of her time overseeing all the vineyard operations, doing local tastings and events, working with the winemaking team to set flavor profiles, and managing all of the organic certification processes for the family's 350 acres of vineyards.

Martha's special interests include cooking and entertaining with an emphasis on food and wine pairings, traveling, studying architecture and remodeling houses. She also participates in her community by raising funds for local schools, museums, colleges and other foundations in need of additional resources.

**Current favorite bottles of wine:** Girasole Vineyards Charlie's Blend / Barra Reserve Chardonnay

**Favorite food:** Any kind of seafood (especially freshly picked mussels from the Mendocino Coast)

**Favorite band:** Rod Stewart

**Favorite saying/words of wisdom:** "It's better to burn out than rust out"

# RANDY MEYER

Director of Winemaking & Operations  
Barra of Mendocino and Redwood Valley Cellars



A graduate from UC Davis, Randy Meyer launched his winemaking and brewing career with the renowned F. Korbel & Brothers where he spent more than 20 years honing his still wine, champagne, and brew master skills on brands such as Korbel Champagne, Valley of The Moon, and Russian River Brewing. Following his time at Korbel, Randy served as Senior Winemaker for M. Draxton, Inc. as well as Geysler Peak Winery in Sonoma County.

Randy joined the Barra family as Director of Winemaking and Operations in June 2019 and is responsible for overseeing all winemaking activities for both the CCOF-certified custom crush facility, Redwood Valley Cellars, as well as the organically farmed Barra and Girasole Vineyards wines.

When he's not making wine, Randy likes to spend time with his wife Marina and daughters Sara and Kristin. Randy also enjoys gardening, home improvement, golf, skiing and music.

**Current favorite bottles of wine:** Barra Reserve Pinot Noir and our Girasole Vineyards Pinot Blanc

**Favorite food:** Anything Asian

**Favorite band:** Rush

**Favorite saying/words of wisdom:** "Luck is when preparation meets opportunity"



BARRA OF MENDOCINO  
**BARRA•GIRASOLE**

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